

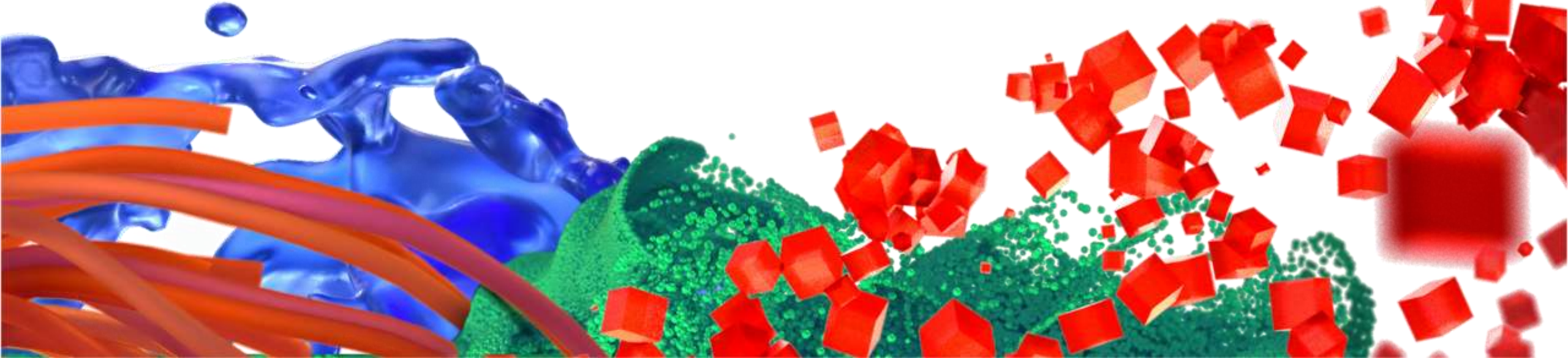


DP WORLD

JEBEL ALI AGRI TERMINAL

REALIGNING PULSES SUPPLY CHAIN THROUGH DUBAI

INDIAN PULSES AND GRAIN ASSOCIATION (IPGA), FEBRUARY 2025



Dubai is A connected hub bridging the East and the West,

State-of-the-art infrastructure serving one of the world's busiest gateways into the region



Direct access to the GCC, Indian Subcontinent, Africa and Asia



Gateway to the UAE: Largest domestic market in the region



Connecting to 3.5Bn regional population



Dubai is World's 3rd Largest Re-Export market



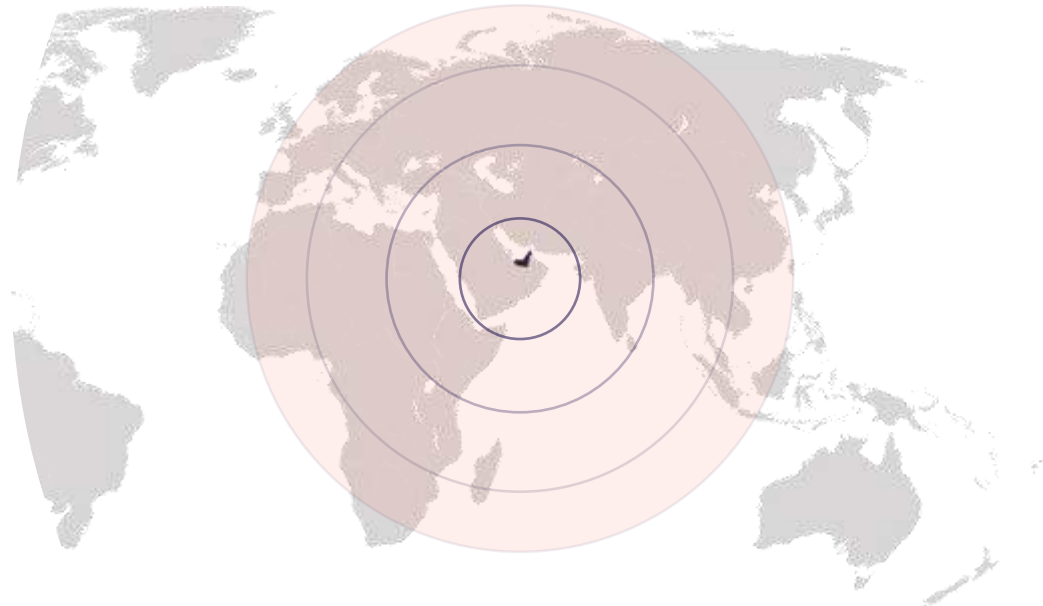
300+

cities directly connected via sea, air and road routes



1/3

of the world's population within a 4hr flight radius



Dubai acts as a gateway to the region and a central hub for global trade flows

OUR VISION IS TO LEAD THE FUTURE OF WORLD TRADE...



430+

BUSINESS UNITS



75+

COUNTRIES



113K+

EMPLOYEES



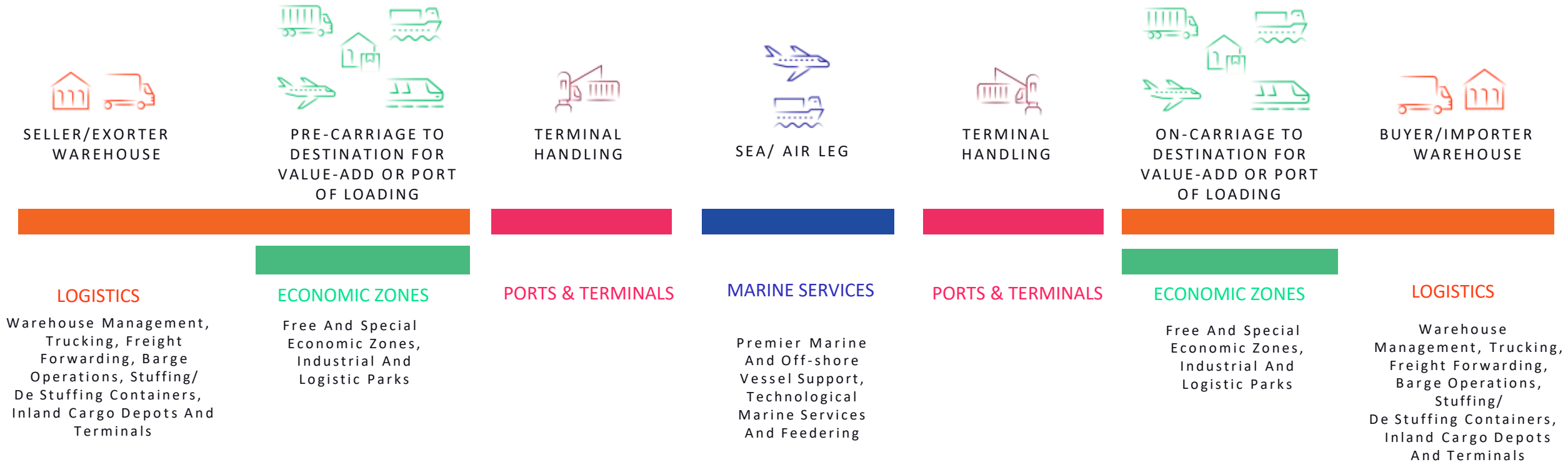
100M TEU

GLOBAL CAPACITY HANDLING; 9.2% OF WORLD CONTAINER PORT THROUGHPUT



BRINGING TOGETHER YOUR ENTIRE SUPPLY CHAIN

FROM FACTORY FLOOR TO CUSTOMER DOOR



Playing a wider role in the supply chain



Connecting directly with cargo owners & aggregators of demand



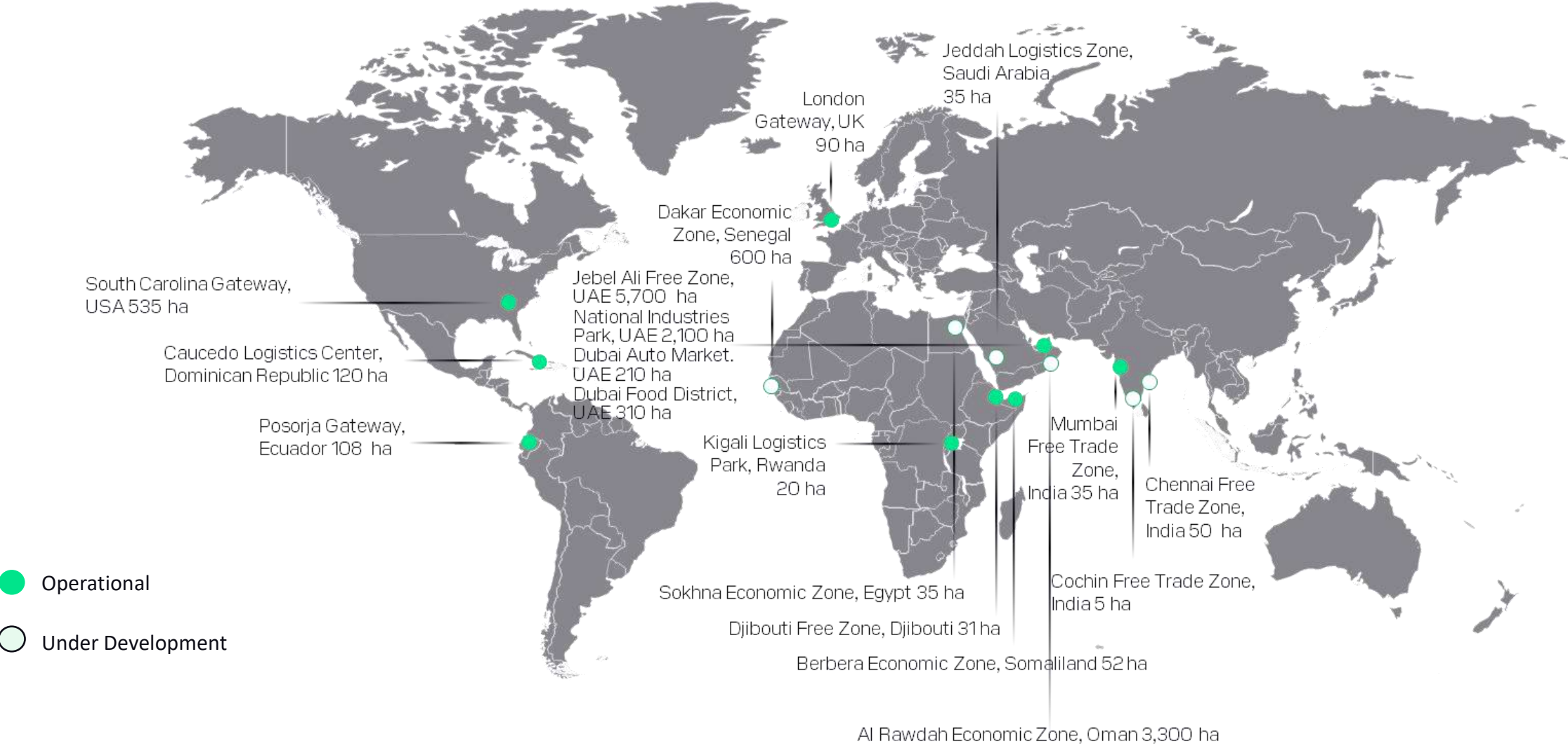
Providing technology led solutions to remove inefficiencies



Improve quality of earnings and drive returns

DP WORLD – PARKS & ECONOMIC ZONES

Global Footprint of 18 zones by 2027



WE HAVE A STRONG PRESENCE ACROSS INDIA

- 6 Container Port Terminals
(1 under development)
- 5 Container Freight Stations
- 8 Inland Rail Terminals
- 60 Container & SFTO Rakes
- 3 Free Trade Zones
(1 under development)
- 100+ Express Cargo Centres
- 5+ Million sq.ft. warehouse space



Freight Forwarding Services



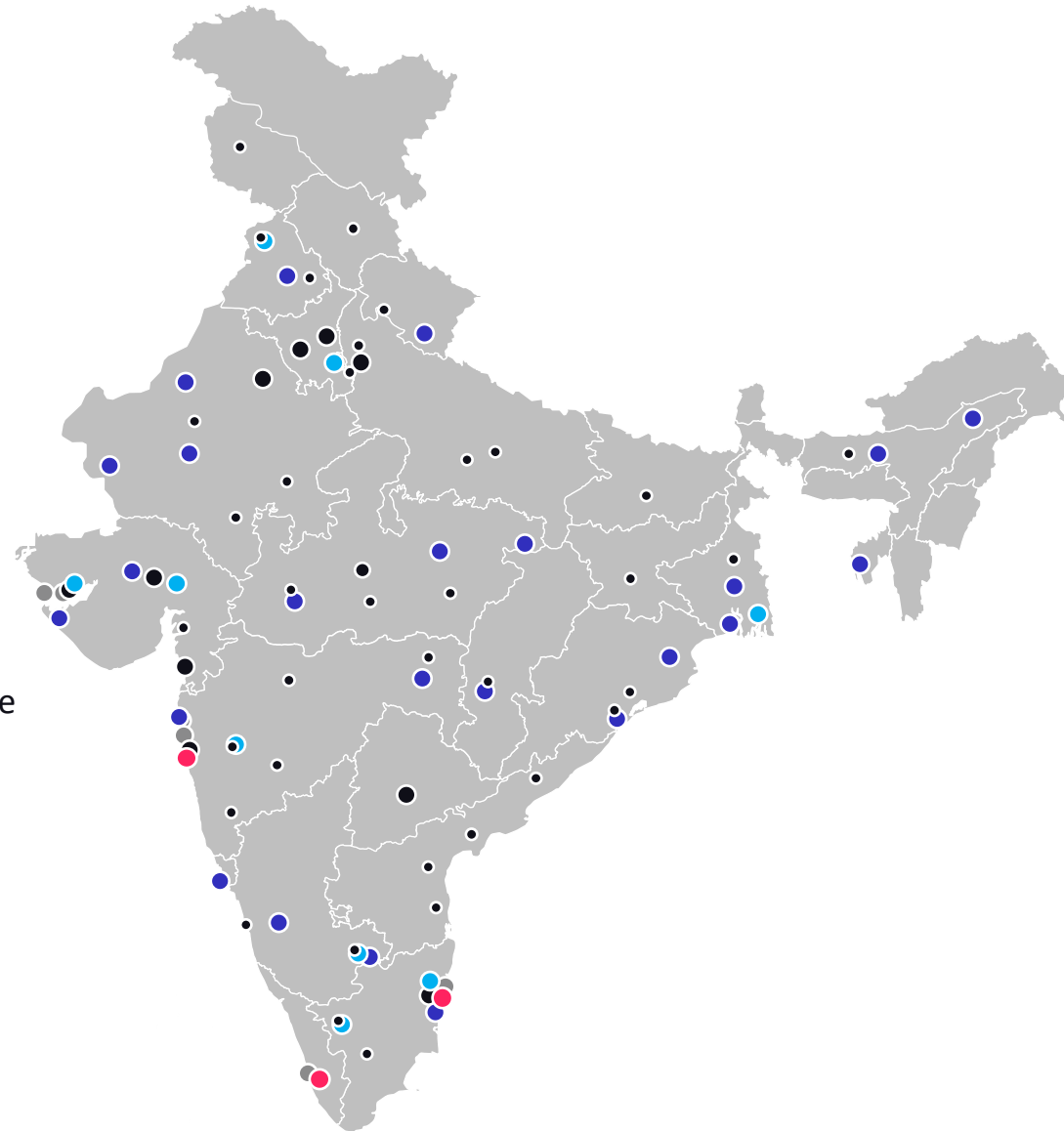
Trade Finance Solution



NVOCC and feeder services



**Digital Logistics Platform
(Logistics.dpworld.com)**



- DP World Port Terminal
- Forwarding Office
- DP World Rail Terminal / CFS
- Partner Rail Terminal
- Free Trade Zone
- Express & Contract Logistics



DP WORLD

OUR ECOSYSTEM IN THE UAE



DP WORLD'S F&B ECOSYSTEM IN THE UAE

Our integrated platform in Dubai supports all transport, industrial and logistics requirements for the UAE's F&B sector



JEBEL ALI PORT: THE REGION'S LARGEST POLYFUNCTIONAL PORT

Jebel Ali Port developed specialized facilities and equipment to offer the ability to handle all types of cargo

RORO

1 MN CEU handling capacity

27k CEU storage capacity



Liquid Bulk

11 Berths

+2 MN SQM storage area



Container terminals



4 Terminals

Capable of handling:

19.4

MN containers



General Cargo



27 Berths

+1.4 MN SQM yard

JEBEL ALI FREE ZONE

AT THE CROSSROADS OF GLOBAL TRADE



57 km² of infrastructure and land between the world's busiest air and sea ports



INDUSTRIAL PLOTS



OFFICES



WAREHOUSES & LIGHT INDUSTRIAL UNITS (LIUs)



BUILT TO SUIT DEVELOPMENTS



SHOWROOMS



ONSITE RESIDENTIAL (OSR)



100% Ownership of Companies



No Restriction on Foreign Talent or Employees



0% Duties on Import/Export or Re-export



0% Personal Income Tax



Onsite Customs



0% VAT on transactions within Jafza and outside UAE



No Restriction on Capital Repatriation



0% Corporate Tax (FTA designated zone)



No Currency Restrictions



At The Centre Of Tomorrow

Designated zone at the heart of Dubai's industrial district;
offering seamless logistics connectivity

21 KM²

of designated land
for development

330+

Fully established
entities

**Multistory
Car Park**

204,000 sqm world-class
car parking facility

**Mainland
Laws**

Business Center

Offering state-of-the-art
amenities

Industrial Land

Ideal for building custom
facility

- ✓ Ready road infrastructure
- ✓ All utilities
- ✓ Telecom infrastructure

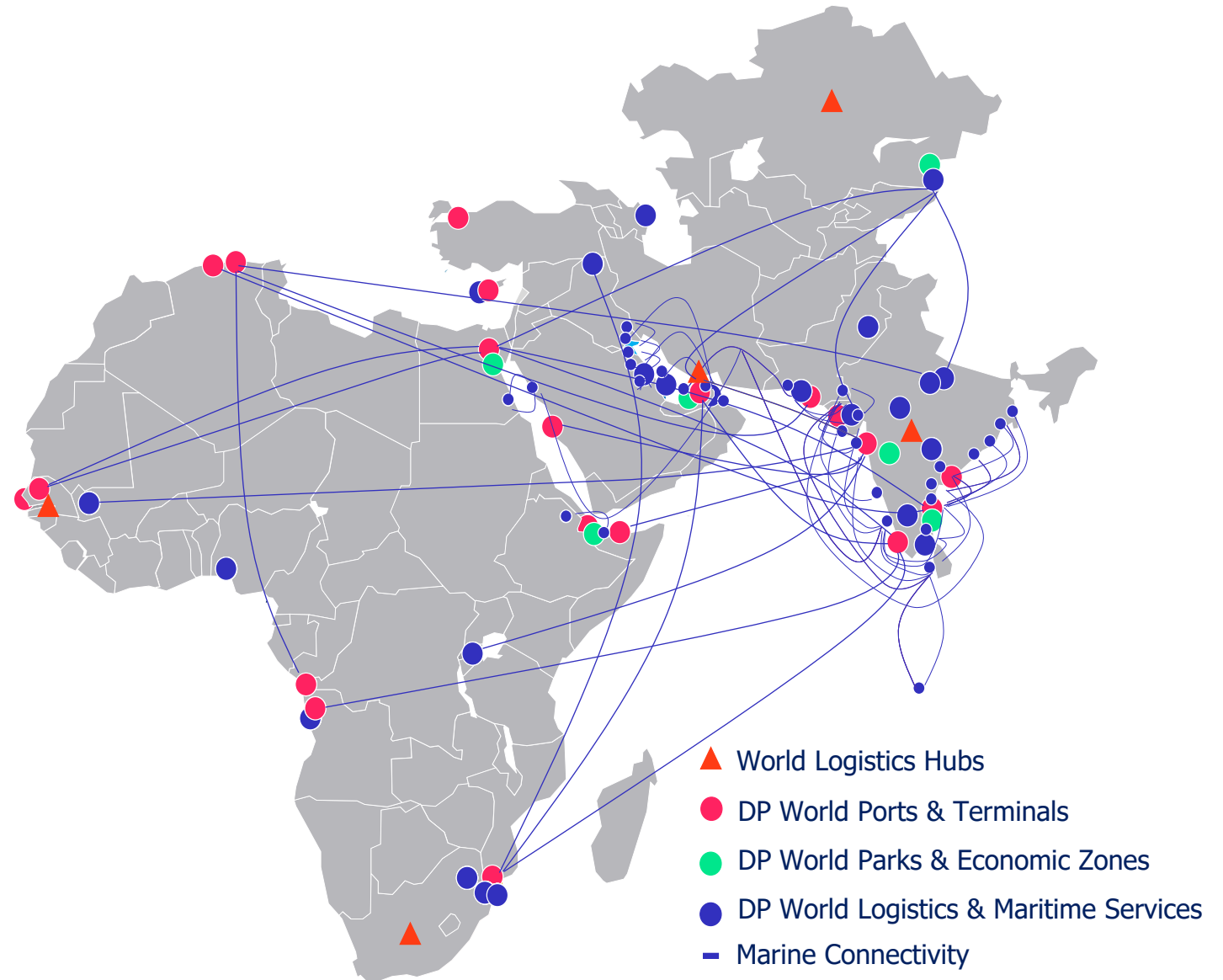


WE OFFER THE BEST NETWORK TO SERVE THE INDIAN SUBCONTINENT, MIDDLE EAST AND AFRICA MARKETS

- Uninterrupted access to the entire Middle East, East Africa and Indian Subcontinent regions
- Leveraging our inland & marine logistics, ports & terminals and economic zones to deliver end-to-end connectivity.
- Over 35 regional feeder services call Jebel Ali Port every week

CONNECTIVITY FROM JEBEL ALI

Region	Direct Weekly Services	Transit Time (days)
Middle East	38	2 – 3
Indian Subcontinent	28	4 – 7
Africa	9	6 – 36



Opportunities for Indian Companies



INDIA'S FOOTPRINT IN JEBEL ALI

577K

TEUs handled at
Jebel Ali with India
origin or
destination

1st

India is the largest
export destination
for Jebel Ali Port,
and 2nd largest
origin country

+10%

Compounded annual
trade growth for the
past 5 years
(2019-23)

1,500

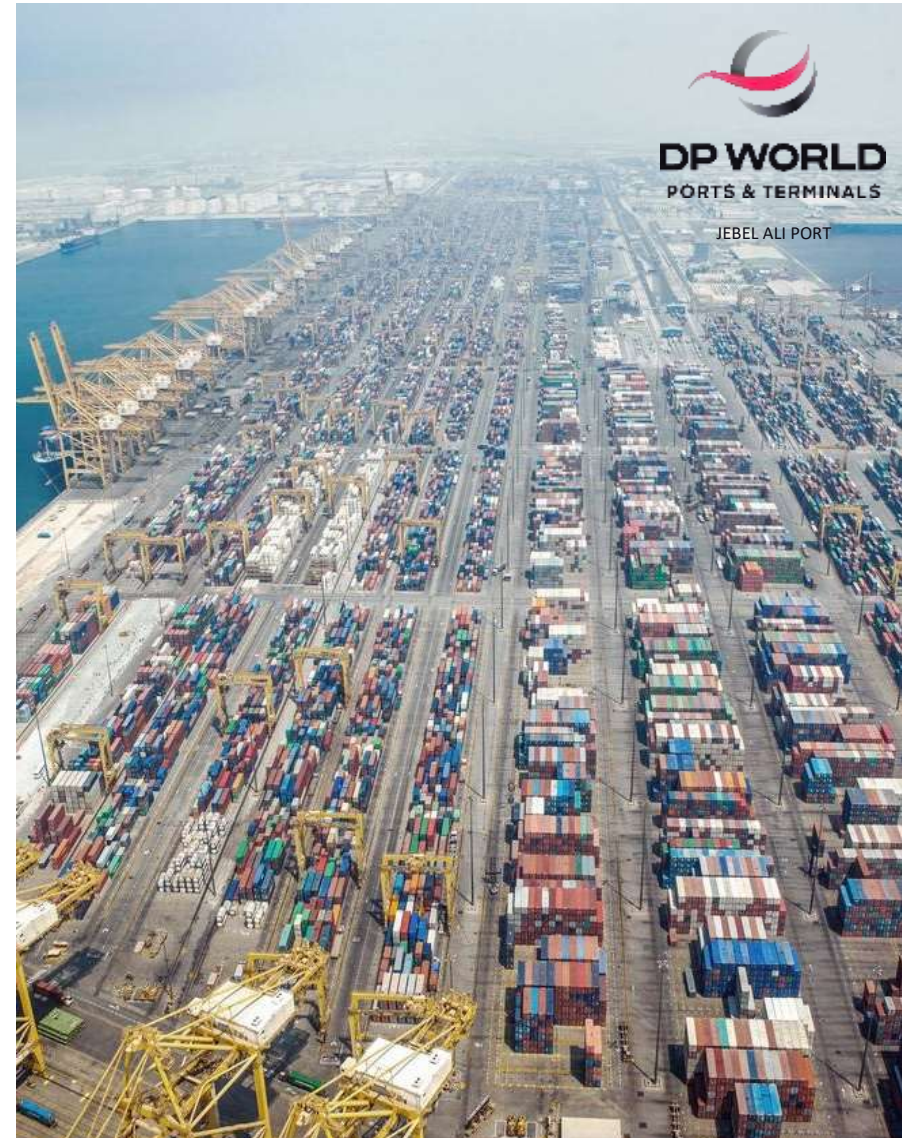
Indian-origin
companies with
headquarters in
JAFZA

15k

Indian nationals
employed by Jafza
companies

**US\$
7 BN**

value of annual
trade handled by
Jafza companies
(2022)



THE UAE'S CEPA AGREEMENTS CREATE ONE OF THE LARGEST FREE TRADE ALLIANCES IN THE WORLD ...

UAE Comprehensive Economic Partnership Agreements (CEPA) Economic Bloc



INDIA

Signed on:
18 Feb 2022



ISRAEL

Signed on
31 May 2022



INDONESIA

Signed on
1 Jul 2022



TURKEY

Signed on
3 Mar 2023



GEORGIA

Signed on
17 Mar 2023



CAMBODIA

Signed on
08 June 2023



SOUTH KOREA

Signed on
16 October
2023



Rep. of CONGO

Signed on
28 Dec 2023



COSTA RICA

Signed on
11 January
2024



KENYA

Signed on
23 February
2024



COLOMBIA

Signed on
19 Apr 2024



CHILE

Signed on
25 Apr 2024



UKRAINE

Signed on
29 Apr 2024



MAURITIUS

Signed on
22 July 2024



MOROCCO

Signed on
28 July 2024



JORDAN

Signed on
06 Oct 2024



SERBIA

Signed on
06 Oct 2024



MALAYSIA

Signed on
11 Oct 2024



AUSTRALIA

Signed on
07 Nov 2024

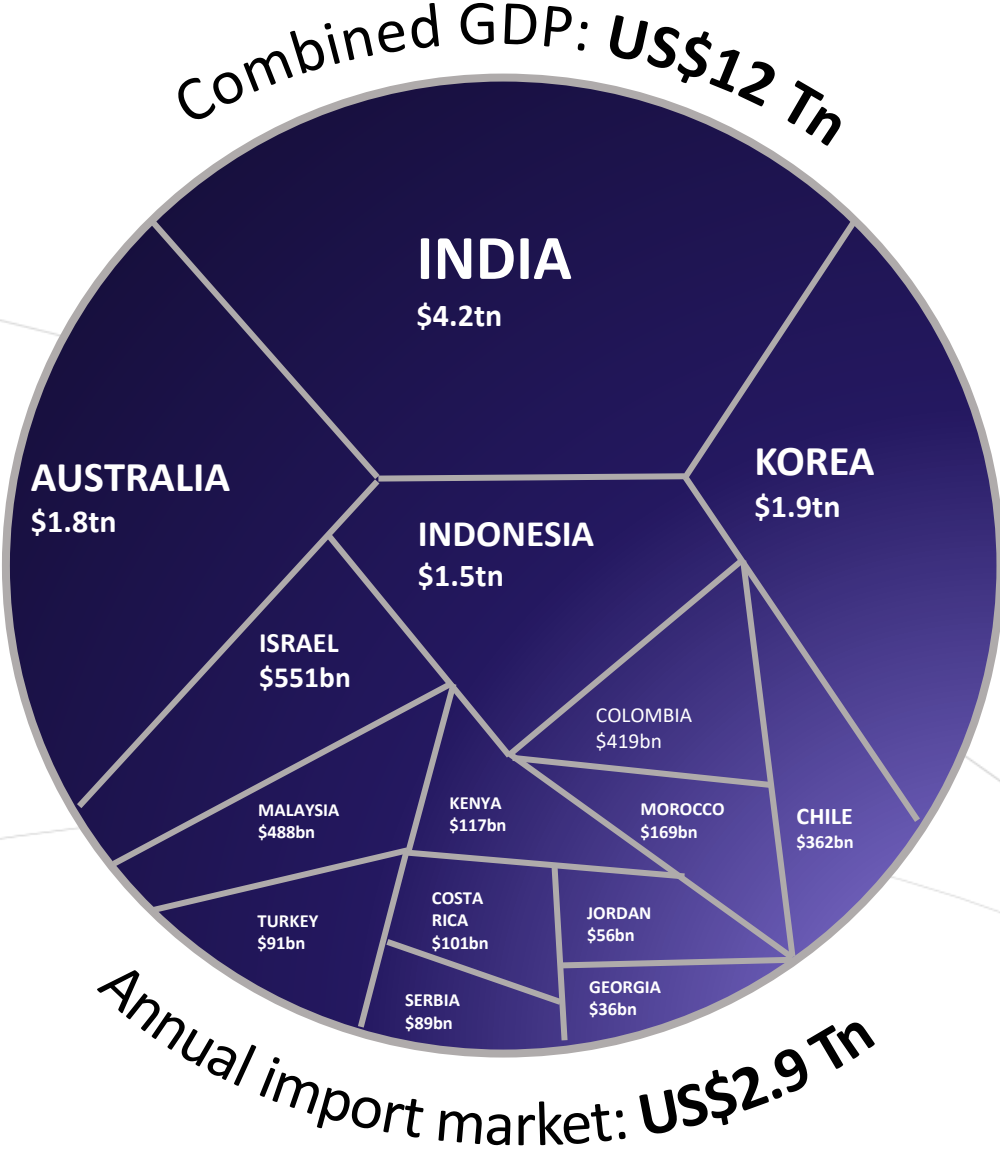
**By 2025, the UAE is expected to sign 8+ additional
Economic Partnership agreements**

It is expected to increase with the new CEPA planned by UAE

FREE TRADE WITH THE CEPA ECONOMIC BLOC



MADE IN UAE PRODUCTS HAVE DUTY-FREE AND TAX-FREE ACCESS TO THE THIRD LARGEST ECONOMY





DP WORLD

JEBEL ALI AGRI TERMINALS



JEBEL ALI AGRI TERMINALS

It is set to become Dubai's largest multi-tenant integrated Agri-processing and silo storage facility

- ✓ **Quayside area** of 100,000 sqm
- ✓ Combined **storage capacity** of **200,000 metric tonnes**
- ✓ **Processing and packaging capabilities** of 500,000 metric tonnes/ annum
- ✓ Facility dedicated to **storing and processing pulses, grains, corn, soybean and other agricultural products**
- ✓ **Ship unloading infrastructure**, including a pneumatic ship unloader and advanced conveying equipment.
- ✓ The terminal is designed to **directly transfer commodities from ship to facility** through pneumatic suction conveyor belt system ensuring seamless operations with capability to handle non geared Panamax vessels.
- ✓ Our tenants - **Al Amir Foods FZCO** and **Graindesk Commodities FZE**



Dedicated quayside access for F&B commodities

- ✓ Area of over 100K sqm
- ✓ 13m draft
- ✓ Dedicated berth
- ✓ High speed Pneumatic System
- ✓ Quayside processing
- ✓ Bulk silo storage
- ✓ Conveyor belt discharge system
- ✓ Rail connection to GCC

LARGEST MULTI-TENANT AGRI-PROCESSING AND SILO STORAGE FACILITY IN DUBAI, SPREAD ACROSS 100,000 SQM.



190M

Dedicated Berth Space



State-of-the-art

Unloading System



Bulk Silos

For storage



Global Market

Access



Quayside Processing

Facility



Highly Efficient

& Cost Effective
Integrated Platform



Railside Connectivity

to GCC



Modal Conversion

(Bulk to Container)



End-to-End Logistics

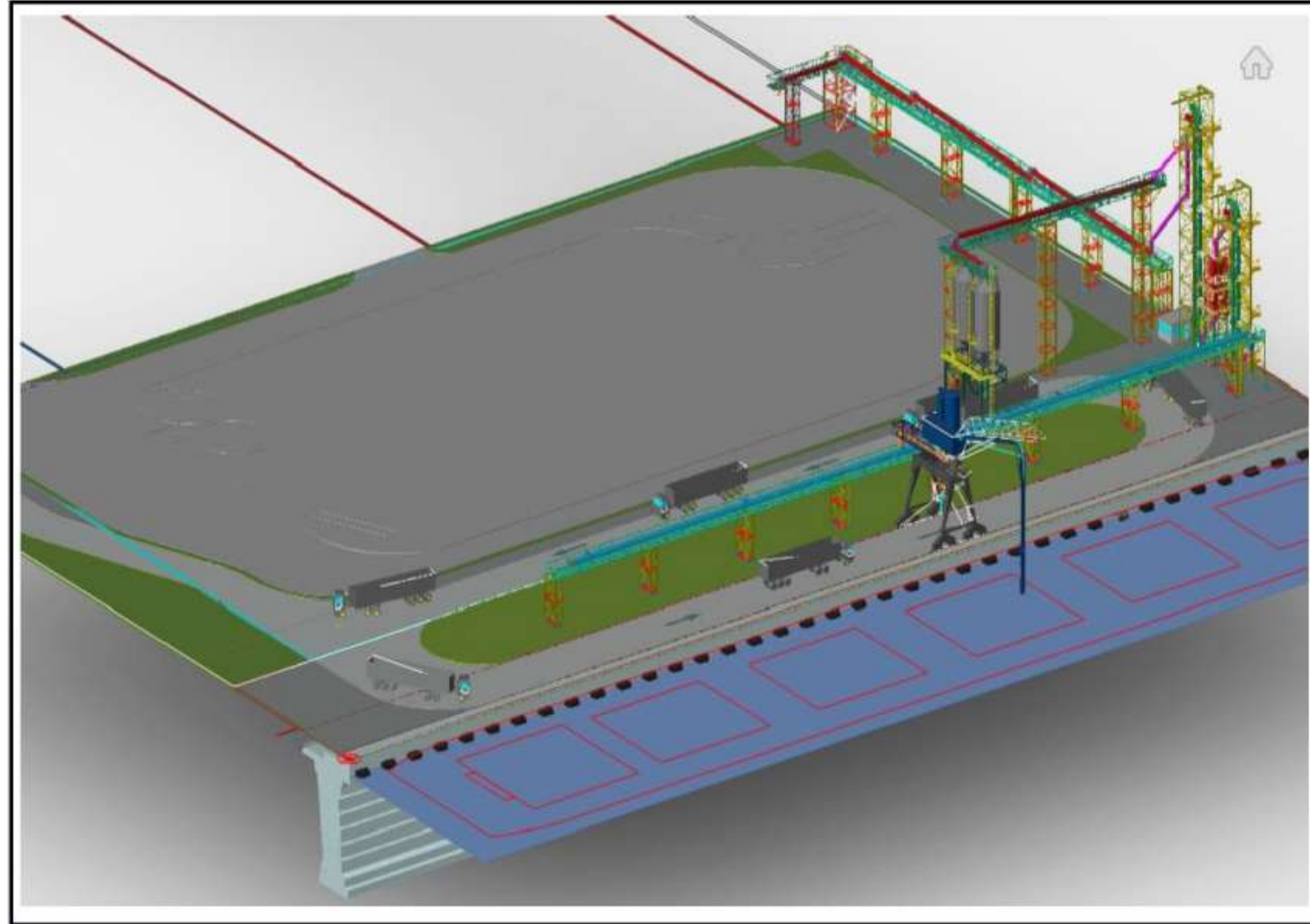
Solutions

EQUIPPED TO PROCESS

- Grain
- Wheat
- Barley
- Maize
- Lentils
- Corn
- Sorghum
- Rice

REGIONS'S FIRST HIGH-TECH UNLOADING SYSTEM BY DP WORLD

- Pneumatic ship unloader with 400MT/h design capacity mounted on rails .
- Enclosed Belt conveyor
- Bulk Weigher
- Chain conveyor
- Bucket elevators
- Hopper Silo Bins
- Structural supports for the conveyors and equipment
- Associated roads, buildings and electrical works
- All conveying equipment, chain conveyor and bucket elevator are designed and manufactured in Germany with galvanized metal sheet, and bolted design.



AL AMIR FOODS PROJECT

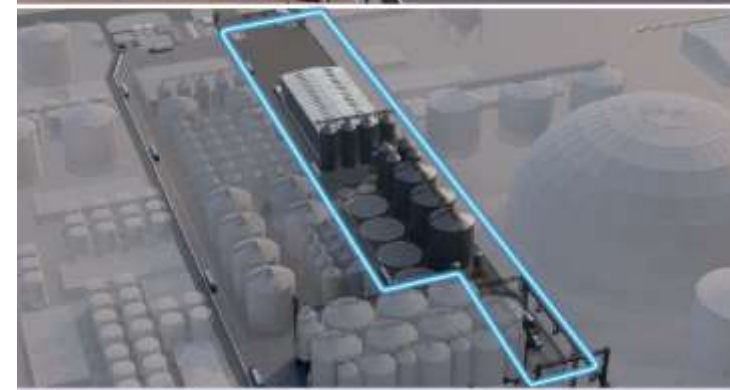
Dedicated berthing available for bulk vessels

- 120,000 MT Storage Capacity
- 400 MT / HR Input Capacity
- 200 MT / HR Output Capacity
- Equipped with ultra-modern pre-cleaning facility of 400 MT / HR
- Fine cleaning and bagging facility (capacity of 100 MT/HR) featuring State-of-the-Art technology
- Bagging sizes from 15kg to 2MT Jumbo Bags. Bag sizes 15 kg, 20 kg, 25 kg, 50 kg, 1 MT & 2 MT
- Most advanced weather monitoring station to ensure grain conditioning inside the Silo Monitoring temperature, humidity, and infestation
- Grain chillers are available to maintain seed temperature
- Container tilting station at intake eliminating manual handling
- Container tilting station at loading point to load bulk containers
- Bulk dumper loading bellows for cleaned products
- Dust collection units at all points



GRAINDESK PROJECT

Location	: JAFZA, Jebel Ali, Dubai
Capabilities	: Storage, Handling, Processing and Bagging Retail Packaging (1kg-5kg)
Main Products	: Grain, Lentils, Peas & Beans
Berth Size	: 190m berth size and 13.5m depth
Berth Location	: Jebel Ali Port, Dubai (DP World)
Grain Storage	: 110,000 MT (Silo) 10,000 MT (Warehouse)
Processing	: 100,000 MT annual
Agreement Signed On	: July 2022
Groundbreaking Ceremony	: Feb,2024
Estimated Completion Timeline	: Dec,2025



KEY VALUE PROPOSITIONS FOR AGRI TRADERS



Global Market Access

Connecting to 180 destinations



Distribution Hub

Proximity to destination countries in Asia, Middle East, and Africa



Highly Efficient Integrated Platform

Vessel >> Agri Terminal >> Ship Out >> Product Unload >> Processing & Storage >> Distribution



Easy to Trade

Liberalized trade policies, regulations, and norms facilitate a friendly trade environment



Policy Risk Hedge

Protection against sudden changes in trade policies by neighboring countries



Food Security

Part of the UAE National Food Security Strategy 2051 for the Dubai and GCC region



Operating Cost Efficiencies

Ensuing cost savings in trucking, loading, and unloading; Automated facility ensuring efficient operations

DUBAI FOOD DISTRICT

Develop world's largest food trading & logistics centre

One-stop-shop Food Trade Marketplace



Retail and wholesale fresh food marketplace



Dedicated space for **Specialty Categories** – Berries, Nuts, Gourmet, Meat, Dairy Seafood



Warehousing and open plots for processing and storage



Ancillary services – Utilities, logistics services, Office and recreational area



Wholesale **multipurpose halls and auction area**

...and more!



INTRODUCING
DUBAI FOOD DISTRICT



BHARAT MART
Your storefront to the world

MAKE IN INDIA
MAKE FOR THE WORLD



BHARAT MART FOUNDATION STONE CEREMONY

On February 14, the Prime Ministers of India and UAE jointly laid the Foundation stone for Bharat Mart

 **Dubai Media Office** 
@DXBMediaOffice

.@HShkMohd and @narendramodi lay foundation stone for Bharat Mart, a market and trading platform for Indian businesses located in @jafzadubai. Bharat Mart is projected to house 1,500 showrooms catering to retail and wholesale customers.



A STRATEGIC INITIATIVE FOR INDIA AND THE UAE

- Increasing exports to GCC, Africa, CEE & Central Asia (CIS) supports India’s non-oil export targets
- The UAE emerges as an ideal trade partner to supplement the Government of India’s efforts towards ramping up the country’s exports
- Bharat Mart builds on CEPA leveraging the business environment and connectivity of the UAE to key markets to achieve faster export diversification

JEBEL ALI, DUBAI – IDEAL LOCATION FOR **BHARAT MART** – WHOLESALE & RETAIL DISTRIBUTION HUB

Jebel Ali is one of the world’s largest re-export markets, offering one of a kind multimodal environment enabling efficient trade flows

- Jebel Ali is home to **UAE’s largest Free Trade Zone – JAFZA** and Jebel Ali Port is the **4th largest port** in the world¹ with annual handling capacity of **20 million TEUs**.
- JAFZA **facilitated trade worth US\$ 169bn** (2023) and is a key node for regional trade, covering **65% of global GDP** through its regional network
- **400+ top global logistics service providers support** JAFZA’s trade ecosystem



Jebel Ali Port

Direct connectivity to **150+ ports**; served by **180+ shipping lines** & **80+ weekly services**



Al Maktoum Airport

30+ international cargo lines and handling **over 250,000 tonnes** of cargo annually



Road Connectivity

Connected to the main UAE / GCC road network with **over 320,000 kms of roads** across GCC



Etihad Rail

Upcoming Etihad Rail **depot within Jebel Ali Port**, linking with rest of the UAE & GCC

57 sq. km.

Area of JAFZA, strategically supported by multimodal infrastructure

10,800+

Ecosystem of companies at JAFZA including 100 of the Fortune 500 companies

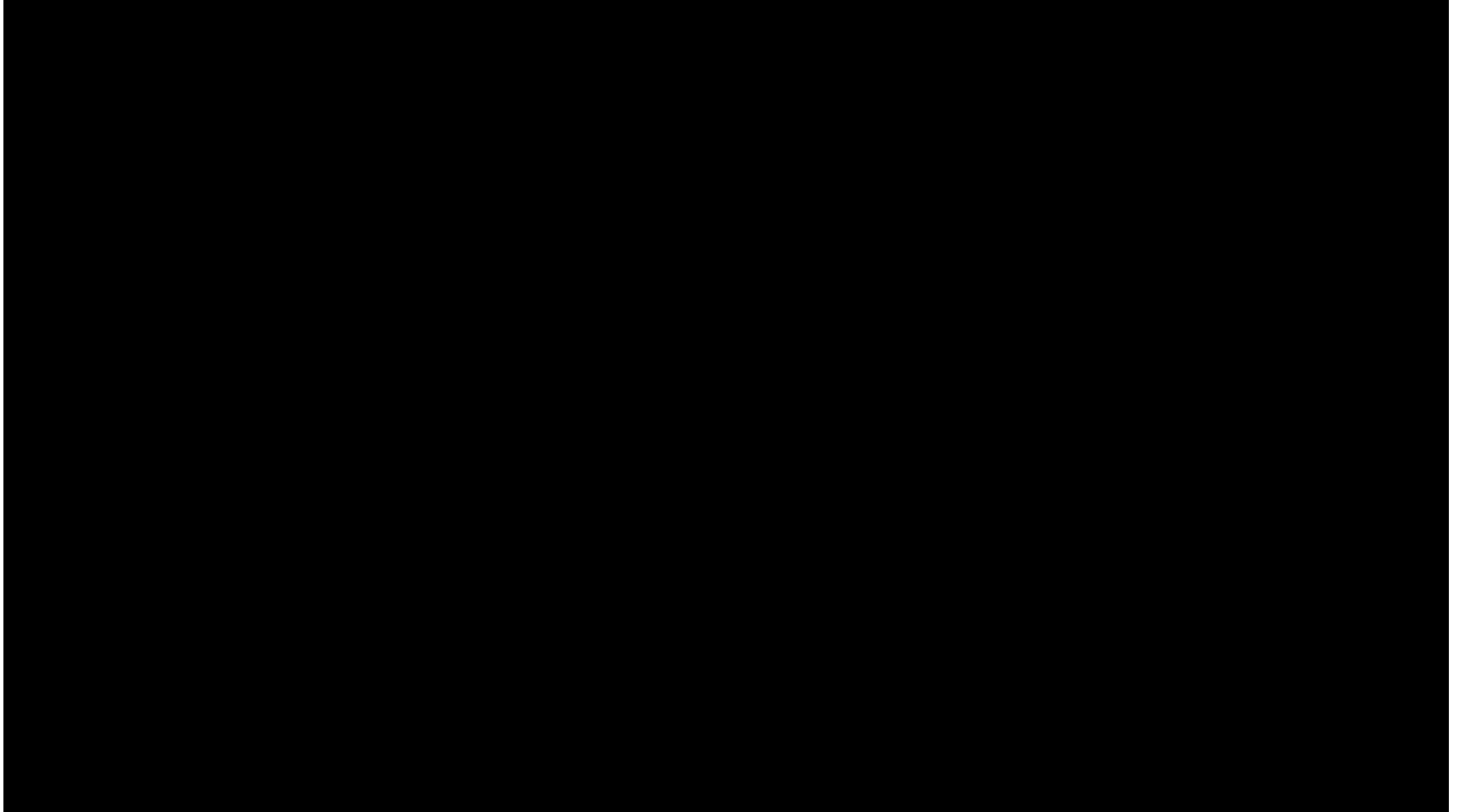
135,000+

Skilled labour force operating from JAFZA



¹ Excluding China Source: DP World Analysis

BHARAT MART INTRODUCTION



INDIA BUSINESS INCUBATION CENTER



SETUP YOUR BUSINESS AT
A 60% REDUCED COST*

WE FACILITATE ACCESS TO GLOBAL MARKETS

Company registration
with license

Free zone
benefits

Eligibility
for 2 visas

Furnished
serviced office

Logistics and supply
chain solutions

Proximity to
metro station

Free
Wifi

Platform
for SME

Subsidized for first 3 years

For Indian traders / exporters/ manufacturers

Benefits of JAFZA/ Jebel Ali Port

Logistics support services for Incubatee

Access to larger consumer markets

VAT designated zone /0% corporate & income tax

THANK YOU

Scan to learn more and express your
interest in Bharat Mart

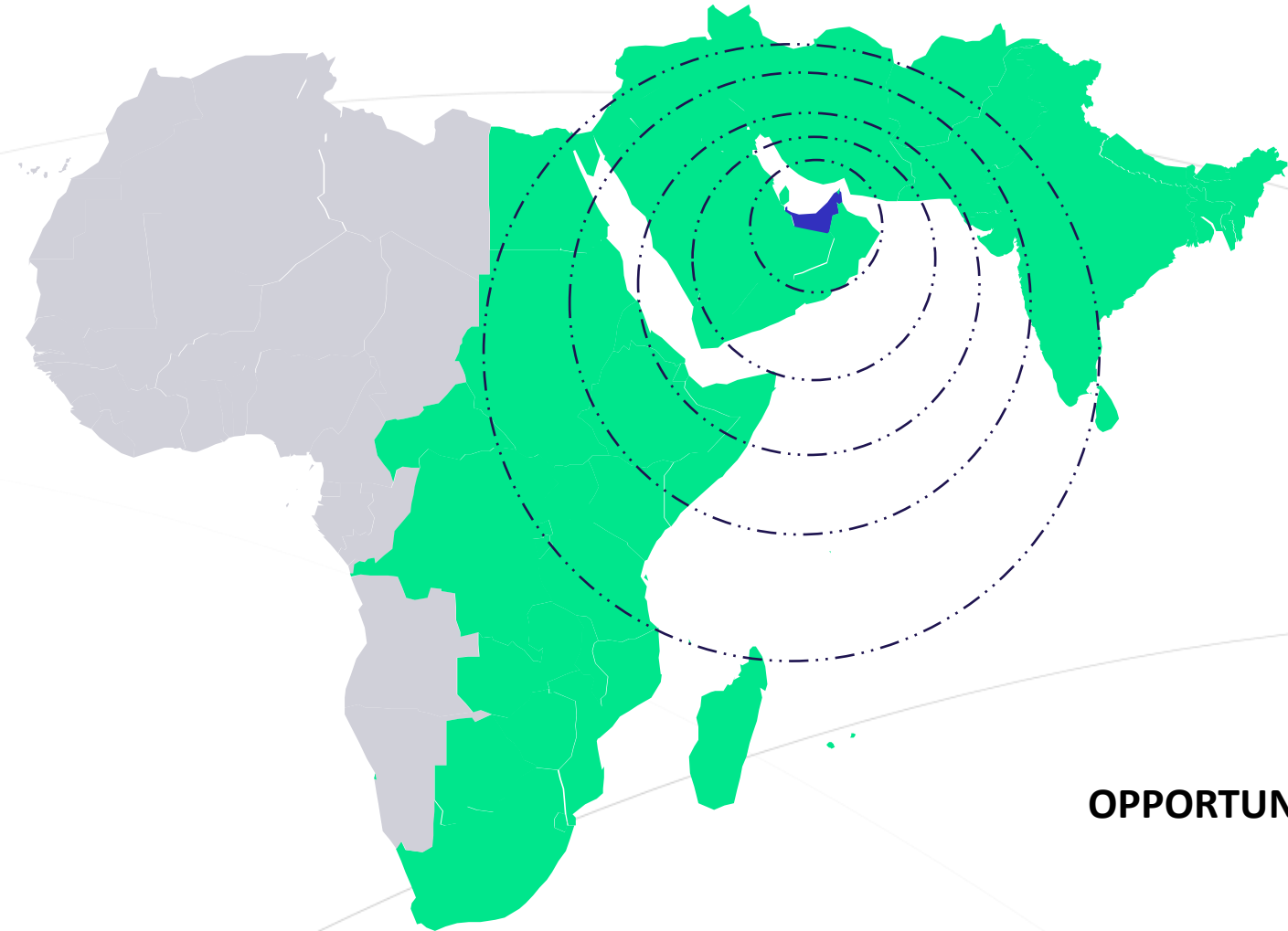


GCC AGRI. DEMAND

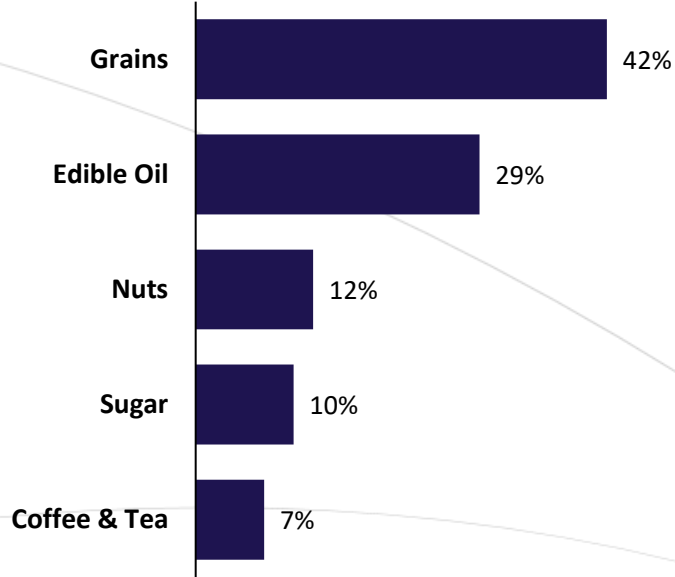


MARKET OVERVIEW - AGRI

Current Agri market size for MIDDLE EAST, AFRICA (East & South) & ISC; is US\$120 bn, growing at a CAGR of 5%



AGRI DISTRIBUTION IN THE REGION



OPPORTUNITY TO CAPTURE GROWING MARKET OF TO US\$150 BY 2030

Source: HIS Markit ;DP World Analysis; Web Search

FACTOR'S FUELING THE DEMAND

411 Mn POPULATION

Middle East Population of 500 Mn People; Fastest Growing Population Globally

GCC PER CAPITA GDP: \$46,000

Highest per capita GDP Globally; High disposable Income; High Consumption

68 Mn TOURISM IN GCC

Almost half of all international tourists to the GCC region arrived in the United Arab Emirates.

UAE FOOD SECURITY: 23rd

Highest-ranking regions globally

DUBAI RANKED #1

Ranked the top city in the Middle East and Africa in the 'Global City Index 2024'

