



## IPGA Webinar – Desi & Kabuli Chick Peas

Jayesh Patel  
Group CEO & Executive Member,  
Bajrang International Group





# Contents

---

- Global Pulses Outlook
- African Pulses Market
- Production and Export Volumes (Chick Peas) – Africa 2019-20
- Impact on African Pulses post Government Policy Changes

**Disclaimer - Forward looking statements:** This presentation contains forward-looking statements. These statements are based on current estimates and projection of Bajrang International Group management and currently available information. They are not guarantees of future performance, involve certain risk and uncertainties that are difficult to predict and are based upon assumptions as to future events that may not prove to be accurate. Many factors could cause the actual results, performance or achievements of Bajrang International Group to be materially different from those that may be expressed or implied by such statements.



## Global Pulses Outlook

---

Particulars	% CAGR	Volume (MT)
Global Production	2.60	90-92 Mn
African Production	4.10	20-22 Mn
India Production	3.90	23-24 Mn
International Exports	4.00	11-12 Mn

- The Global Production is not directly in line with the International Exports. (Traded Volumes)
- Indian import of pulses has gone down from 5.6 million MT in 2017-18 to around 800,000 MT in 2019-20 (April-July)
- The Indian per capita consumption had increased from the level of 35.5 grams in 2007 to 43 grams in 2017 and today the availability per capita is 52.9 grams.



## African Pulses Market

---

- Although Africa is neither a big producer of pulses nor a very large exporter as compared to Canada, Russia, Myanmar & Australia, still African pulses play a major role when it comes to export of Pigeon Peas, Green Grams & Desi Chick-Peas.
- Africa exports around 1 – 1.5 million MT of pulses. The commodity wise breakup is as under:

<b>Product</b>	<b>Origins</b>	<b>Volume (MT)</b>
Pigeon Peas	Malawi, Mozambique, Tanzania, Kenya, Uganda & Sudan	400k-500k
Chick Peas	Sudan, Ethiopia & Tanzania	300k-400k
Green Grams	Tanzania, Kenya, Uganda & Ethiopia	150k-200k



## Production & Export Volumes (Chick Peas) - Africa 2019-20

### Production Numbers

Country	Desi CP ('000 MT)	Kabuli CP ('000 MT)
Tanzania	120-150	-
Sudan	-	150-200 (Combined PP/CP)
Ethiopia	300-350	150-200

### Export Numbers

Country	Desi CP ('000 MT)	Kabuli CP ('000 MT)	Remark
Tanzania	120-140	-	122611.88 MT exported by Dec 2019
Sudan	-	75-80	Combined PP/CP
Ethiopia	75-85	35-50	



# Impact on African Pulses post Government Policy Changes

---

- Compared to the developed nations, African pulses are produced by smallholders using their conventional method of growing & harvesting and have managed to maintain their importance in the Indian Pulses Market even though the volumes are relatively small.
- Until 2017, Africa used to export around 400k + MT of Pigeon Peas to India and was also the second largest producer globally. When India changed the policy for pulses import, Pigeon Peas export out of Africa had a huge impact as a large part of their production was only meant for exports.
- In the last 5 years, the production of Pigeon Peas has come down considerably in Uganda, Kenya & Tanzania while it has increased in Mozambique and Malawi due to bilateral agreement between the Governments of Mozambique & India and the cross border trades between Mozambique & Malawi.
- Chick-Peas is not a part of restricted pulses for import into India and also enjoying the status of zero import duty being part of LDC hence it has led to a noticeable shift, where the production of chick-peas has increased in Tanzania, Ethiopia & Sudan while the production of Pigeon Peas has come down to 50% as farmers struggle to find a market for their produce.

*Thank You*

