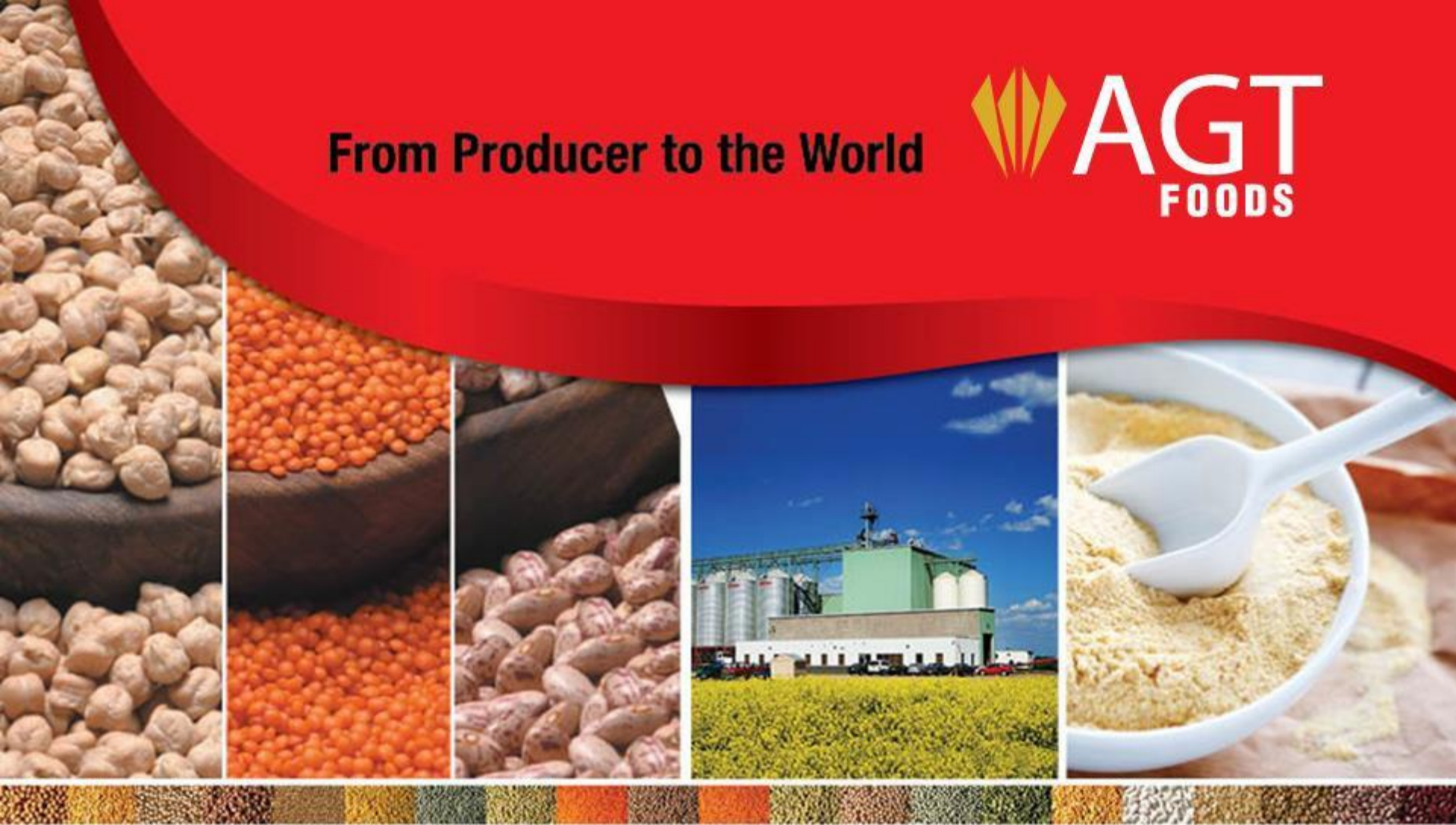


From Producer to the World



**AGT Foods – Gaetan Bourassa, COO: *Lentil Sector Overview***

**[www.agtfoods.com](http://www.agtfoods.com)**

**(TSX: AGT)**

*February, 2016*



# Forward Looking Statements

Certain statements in this presentation are forward-looking statements. The reader is cautioned that assumptions used in the preparation of such information, although considered reasonable by AGT at the time of preparation, may prove to be incorrect. Forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of AGT (including its operating subsidiaries) to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements. Such risks and uncertainties include, among others, the actual results of harvests, fluctuations in the price of lentils and other crops, failure of plant, equipment or processes to operate as anticipated, accidents or labour disputes, risks relating to the integration of acquisitions or to international operations, as well as those factors referred to in the section entitled "Risk Factors" in the Annual Information Form of AGT dated March 27, 2015 which is available on SEDAR at [www.sedar.com](http://www.sedar.com), and which should be reviewed in conjunction with this document. Although AGT has attempted to identify important factors that could cause actual actions, events or results to differ materially from those described in forward-looking statements, there may be other factors that cause actions, events or results not to be as anticipated, estimated or intended. There can be no assurance that forward-looking statements will prove to be accurate, as actual results and future events could differ materially from those anticipated in such statements. Accordingly, readers should not place undue reliance on forward-looking statements. AGT expressly disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except in accordance with applicable securities laws.



# AGT Foods Highlights

## Company Overview

- AGT Food and Ingredients Inc. (“AGT Foods”) is a global leader in pulse, staple food and food ingredient processing and distribution, with merchandising offices and value-added processing facilities in Canada, the U.S. Turkey, Australia, China and South Africa; European sales offices, Russian origination office and a global customer base



## Global Company & Brands

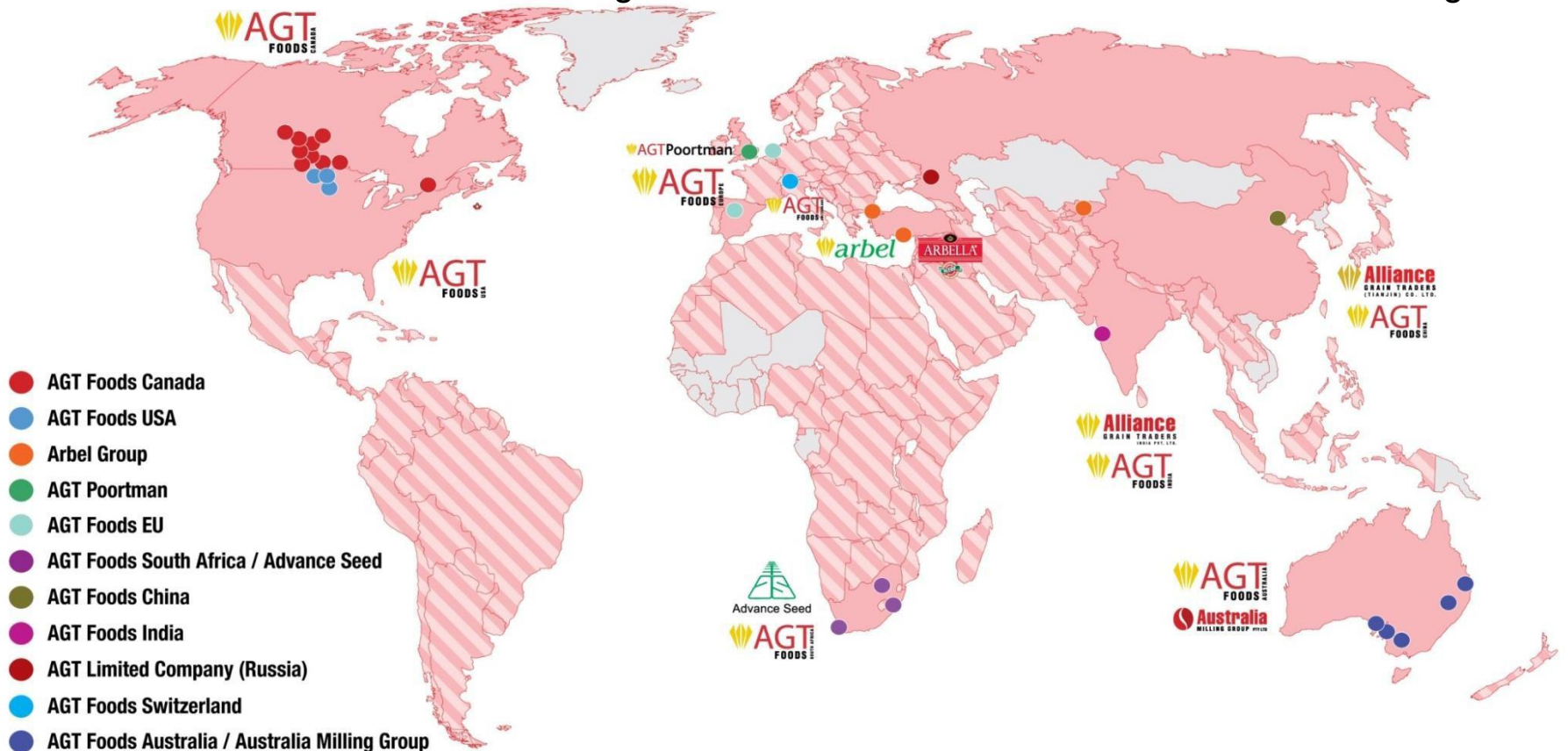




# AGT Foods Global Operations



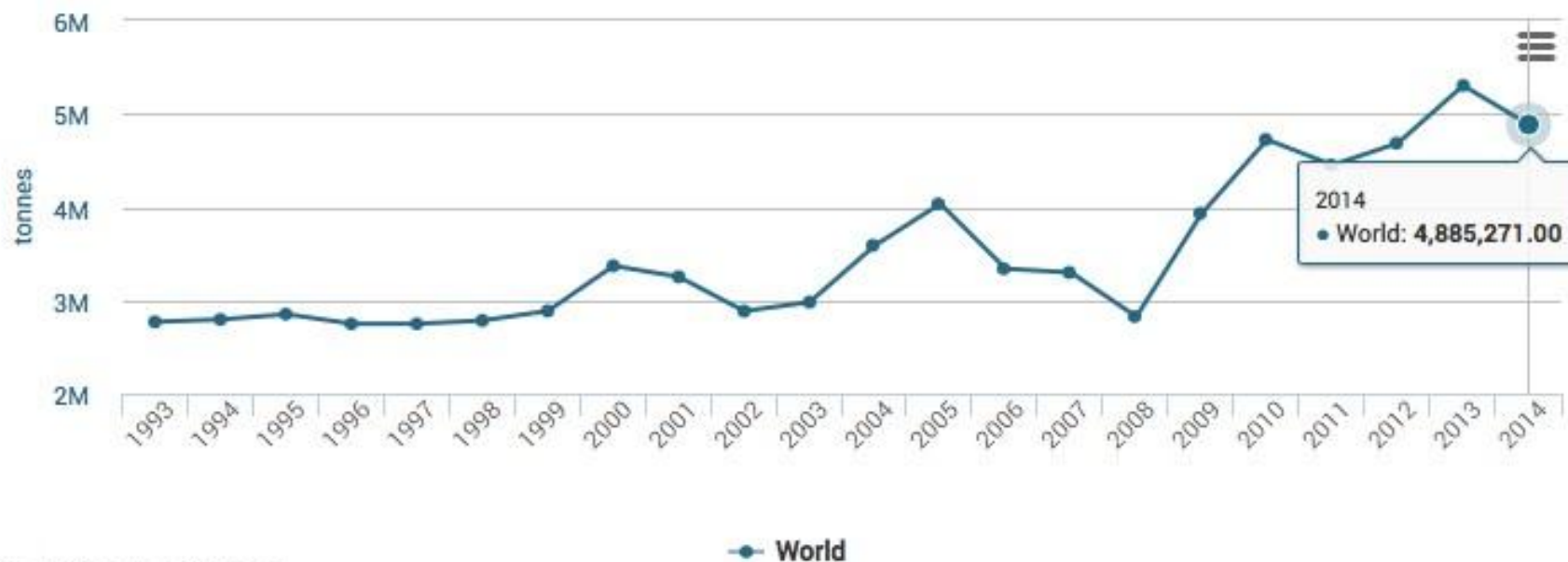
- Canada head office and 41 facilities in 6 key agricultural production origins on 5 continents with approximately 1.6 million mt of annual production with Sales, merchandising, origination and administration offices located around the globe.





# Global Lentil Production

Production of commodity in selected country 1993 - 2014



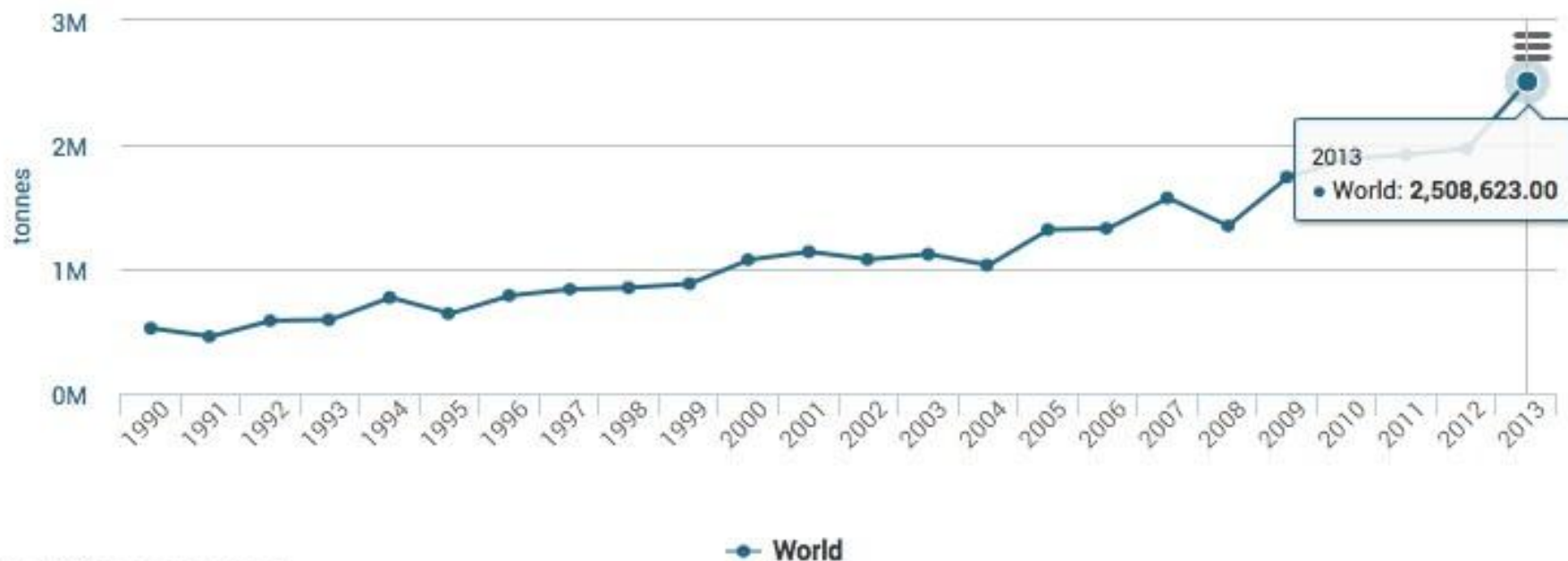
M = Million, k = Thousand

SOURCE: FAOStat



# Global Lentil Imports

Imports of selected countries 1990 - 2013



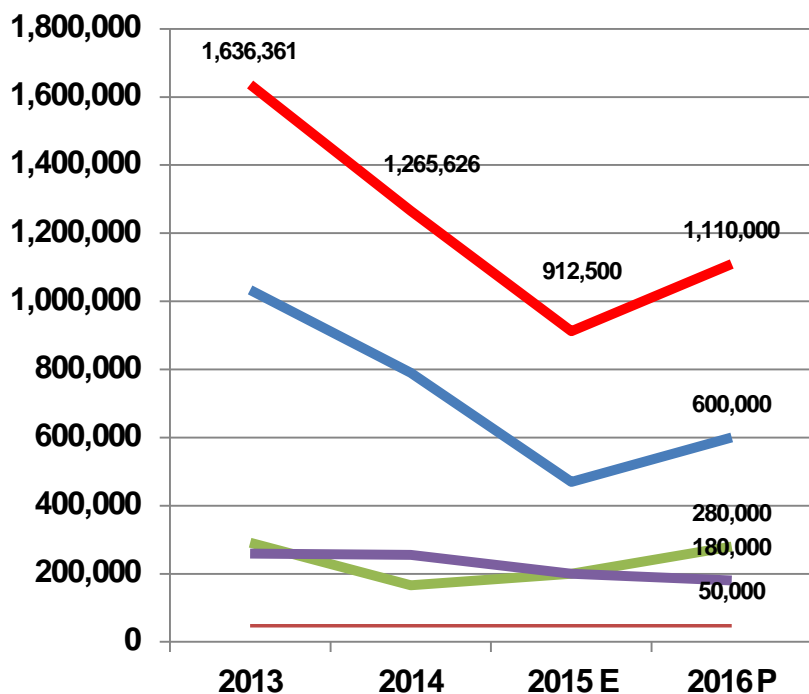
M = Million, k = Thousand

SOURCE: FAOStat



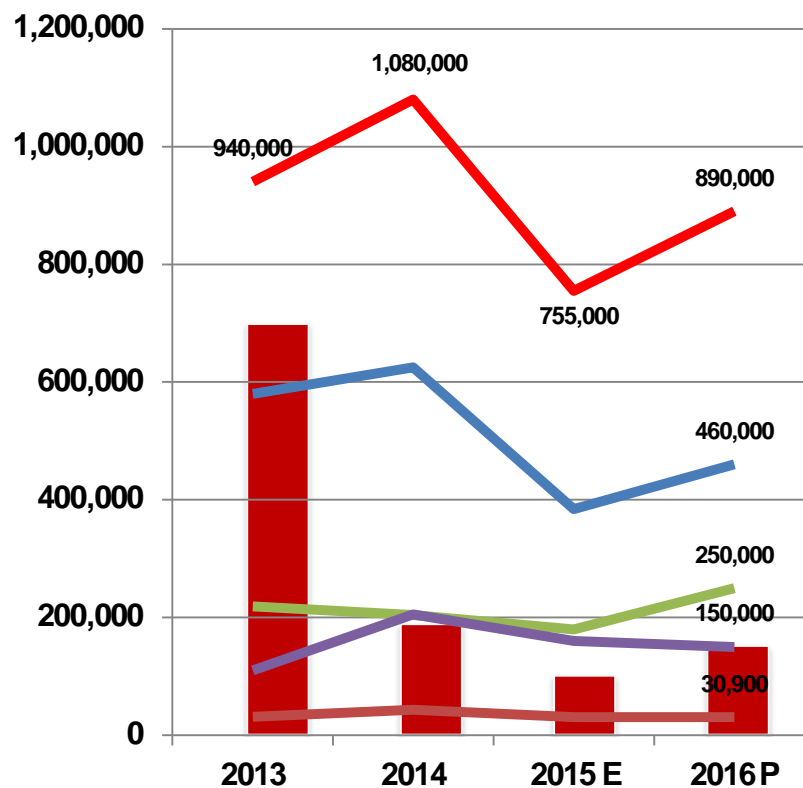
# Green lentils – Canada/US MT

## Production + Carry In



- Laird acres est. up 40% from 770k to 1.1M
- Richlea Canada
- Richlea USA est. acres up 40%
- Eston
- Total Green Production

## Exports + Carry Out

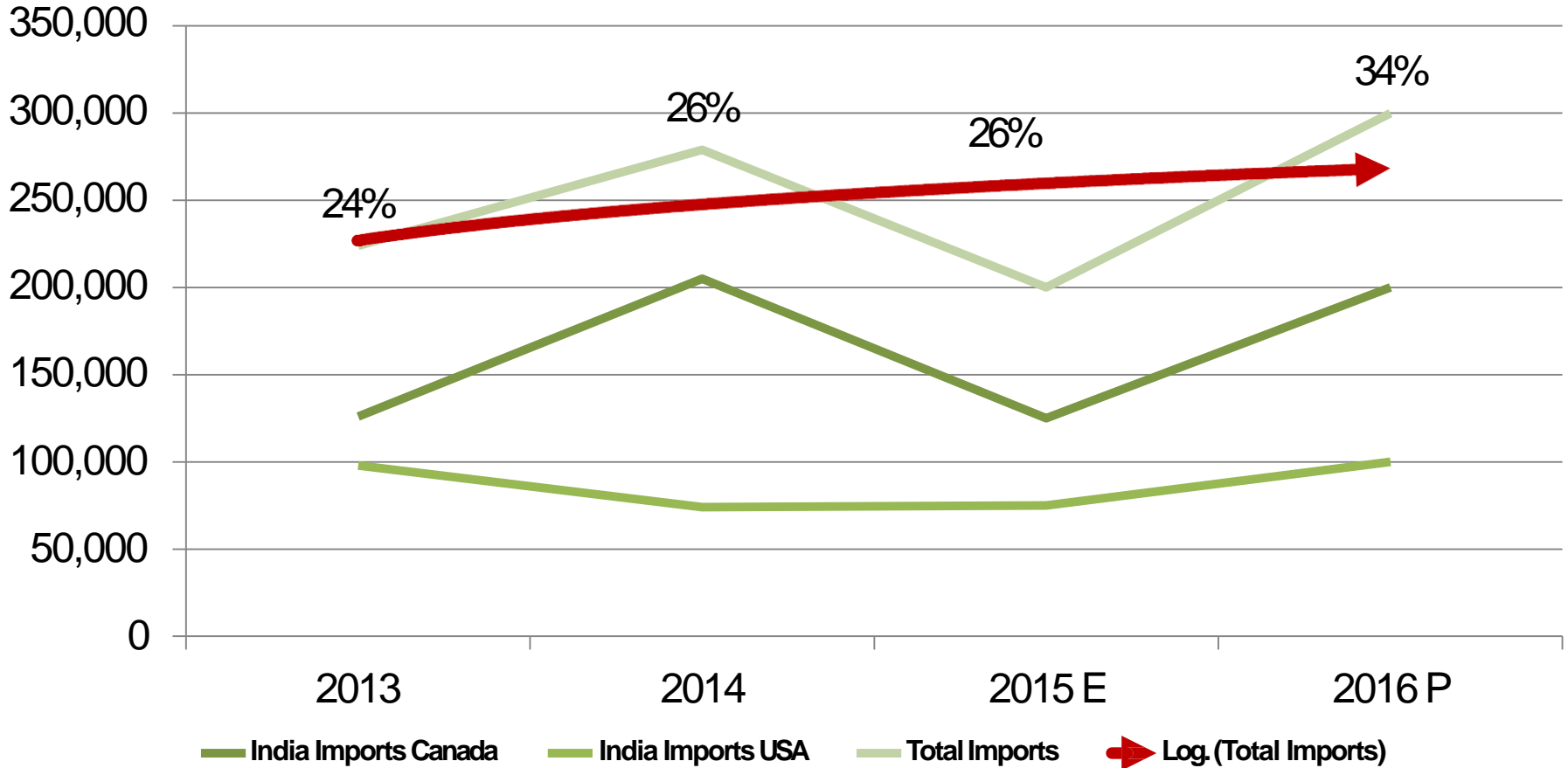


- Export Laird
- Export Richlea USA
- Total Green Exports
- Export Richlea Canada
- Export Eston
- █ Carry Out



# India Green Lentil Imports (MT)

India Green Lentil imports (mt) as % of annual CANADA+ USA exports







# **Today's red lentil experts:**

**Ms. Harsha Rai – Mayar Global / India**

**Mr. Kethees – City Mine / Sri Lanka**

**Mr. Gerald Donkersgoed– ILTA Grain / Canada**

**Mr. Fatih Tiryakioğlu– Tiryaki / Turkey**

**Mr. Brett Dodson – Australian Grain Export (AGE)**

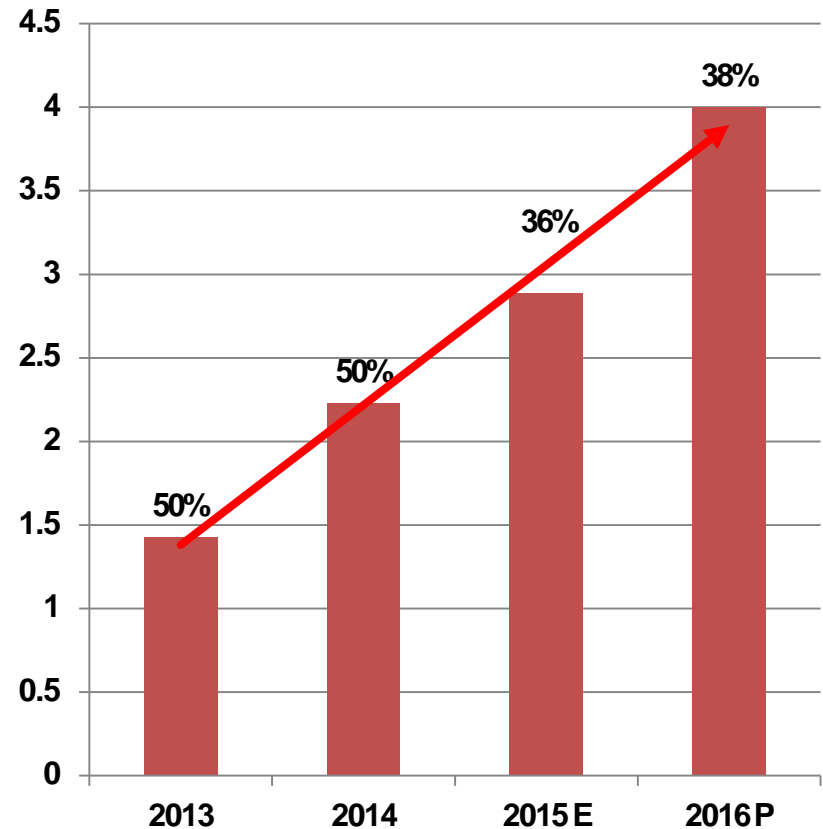


# Red Lentil Production Outlook - Canada

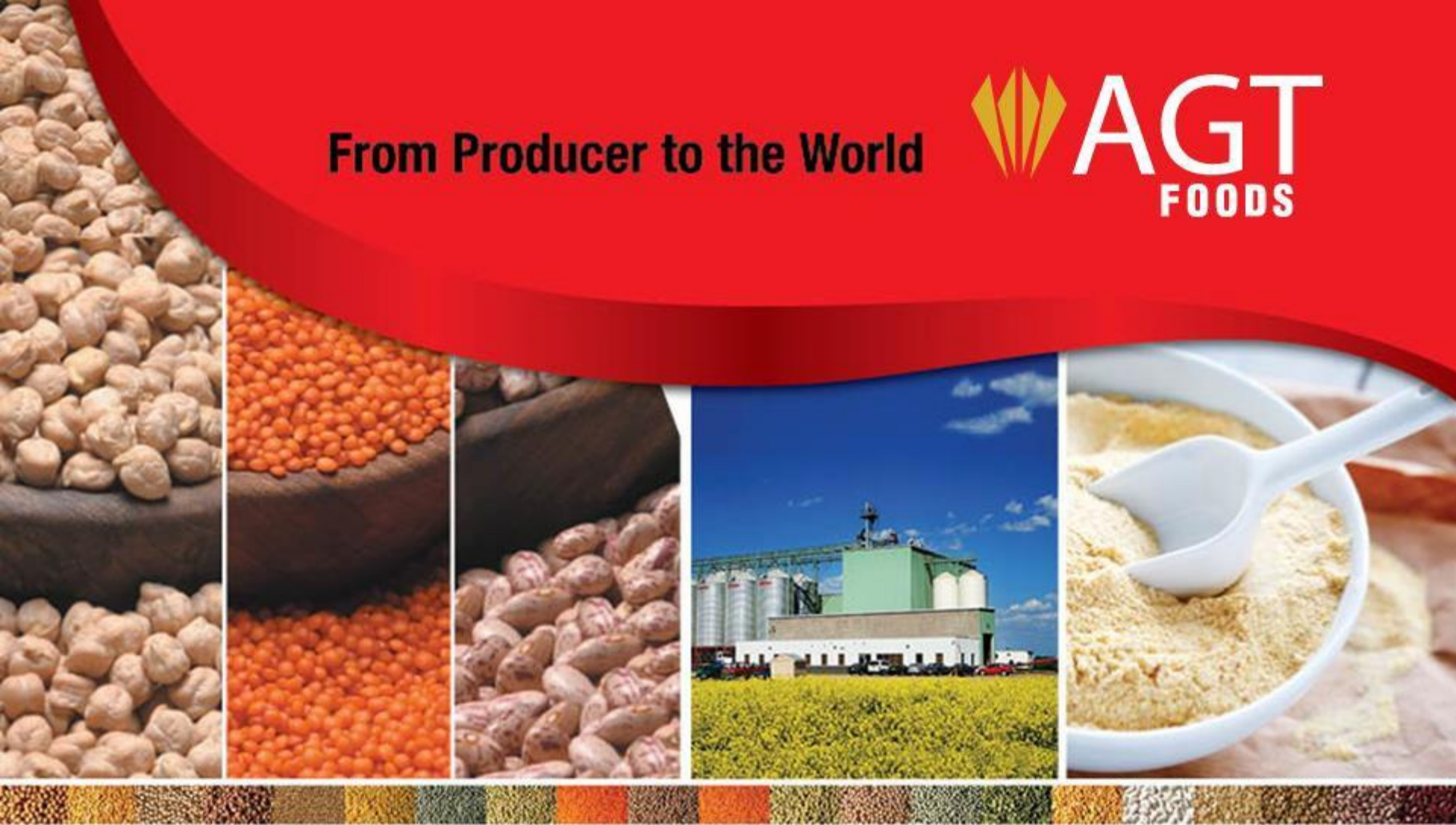
- Can reds cross 4 million acres?
- Canadian analysts projecting 3.3-3.75 million acres

## Red Lentil Acres - YOY

Million Acres



From Producer to the World



**Thank you!**